

Ambulatory Surgery Center Association

WHAT IS AN ASC? Ambulatory Surgery Centers—known as ASCs—are modern health care facilities focused on providing same-day surgical care, including diagnostic and preventive procedures. ASCs have transformed the outpatient experience for millions of Americans by providing a more convenient alternative to hospital-based outpatient procedures—and done so with a strong track record of quality care and positive patient outcomes. **WHAT IS ASCA?** The Ambulatory Surgery Center Association (ASCA) is the national membership association that represents ambulatory surgery centers (ASCs) and provides advocacy and resources to assist ASCs in delivering high quality, cost-effective ambulatory surgery to all of the patients they serve. ASCA represents ambulatory surgery centers throughout the country. The ASC industry continues to grow with 5,997 Medicare-certified ASC facilities and more than 18,200 ORs across the country. ASCA Affiliates are invited to take advantage of the diverse marketing, advertising, exhibit and sponsorship opportunities ASCA has to offer to stay connected with the ambulatory surgery industry, in front of ASCA's members and ahead of the competition.

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ascassociation.org ascaconnect.org ascfocus.org

SNAPSHOT OF ASC INDUSTRY



45% Administrators

25% Billing & Operations

10% Clinical Directors

10% C-Level Executives & Owners

10% Other



20% 1 13% 4 34% 2 5% 5 18% 3 10% 6+

ASC Industry Snapshot as of Q1 2021

per ASCdata.com 2021 Q2 Report

5,997 Number of Medicare-Certified ASCs in the US

18,299 Total Number of ORs in ASCs across the US

3,032 Number of Single Specialty ASCs

2.965 Number of Multi-Specialty ASCs

2.31 Average Number of ORs in Single Specialty ASCs

3.81 Average Number of ORs in Multi-Speciality ASCs

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Specialties Served In:

Single Specialty ASCs

9.5 c p c c			
Dental	1%	Orthopedic	5%
Otolaryngology	1%	Pain	12%
Endoscopy	27%	Plastic	6%
Obstetrics/	1%	Podiatry	4%
Gynecology		Other	18%
Ophthalmology	25%		

Multi-Specialty ASCs

Dental	16%	Orthopedic	68%
Otolaryngology	47%	Pain	59%
Endoscopy	38%	Plastic	53%
Obstetrics/	39%	Podiatry	54%
Gynecology		Other	55%
Ophthalmology	46%		

WHY PARTNER WITH ASCA?

According to ASCA's 2019 Member Survey, one of the top reasons for joining ASCA is for the educational resources and programs that help improve business operations and patient experience.

- Strategically showcase your products and services to the ASC market
- Gain access to the physicians, administrators, owners, materials managers, nursing directors and billing staff at ASCs of all types and sizes
- Reach key decision makers at ASCs across the country
- Stay in front of your current and future customers year-round



of ASCA members report having influence over buying decisions*



of ASCA members state that they have buying authority*

^{*}according to the ASCA 2019 Membership Survey

ASCA AFFILIATE PROGRAM

ASCA offers a five-tiered, benefit-driven recognition program featuring compounding benefits and increased visibility based on the previous year's annual spend. For an annual fee of \$975, companies can access the first tier of discounts and benefits afforded to an ASCA Affiliate. A complete listing of ASCA Affiliates can be viewed online: ascassociation.org/affiliate



Affiliate Logo Use Guidelines

The ASCA Affiliate logo is designed to show your affiliation with and support for ASCA and the ASC community. The logo is NOT to be used to suggest ASCA's support for or endorsement of your company or any product or service. The ASCA Affiliate logo may be used on company websites, industry advertising and convention displays but may not appear on products or sales materials for services your company provides.



AFFILIATE

AFFILIATE

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AFFILIATE

		ADVOCATE	PARTNER	ADVISOR	LEADER
ASCA Affiliate Program Benefits	Affiliate \$975 annual fee	Affiliate Advocate annual spend greater than \$4,500	Affiliate Partner annual spend greater than \$15,000	Affiliate Advisor annual spend greater than \$30,000	Affiliate Leader annual spend greater than \$60,000
Inclusion in ASCA's online Corporate Member and Affiliate Directory	Х	Х	Х	Х	X
Company-wide access to ASCA Connect, ASCA's professional networking site	Х	Х	Х	Х	Х
Discounts on exhibit space for the ASCA 2022 Annual Conference & Expo	Х	Х	X	Х	Х
Access to ASC Focus magazine, ASCA News Digest and Government Affairs Update	X	X	X	Х	X
Discounts on ASCA publications and job postings in the ASCA Career Center	X	X	X	X	X
Access to thousands of ASCs in ASCA's online Membership Directory	X	X	Х	X	Х
Consideration for speaking and authoring opportunities for ASCA events and publications	Х	X	Х	Х	Х
Overview of nationwide results from ASCA's Clinical & Operational Benchmarking Survey	Х	Х	Х	Х	Х
Unique ASCA Affiliate logo for promotional use in industry-wide advertisements		X	Х	Х	Х
Quarterly virtual meetings with ASCA's leadership		X	Χ	X	Χ
Biannual Q&A virtual meetings with ASCA Chief Executive Officer Bill Prentice		X	X	X	X
Special recognition on designated Affiliate webpage			Χ	X	Χ
Access to premier exhibit booth locations			Χ	X	Χ
Promotion in a special ASCA News Digest e-newsletter "Thank You" message			X	Х	X
Expanded Annual Nationwide Benchmarking Survey Results				Х	X
Company logo rotating on ASCAssociation.org Homepage				Х	X
Complimentary company wide access to ASCA's 2022 Webinar Series				X	X
Inclusion in a special "Thank You" email to ASCA members				X	X
Two invitations to ASCA President's Reception at ASCA's Annual Meeting				X	Х
Access to the exclusive Advisory & Ambassador Lounge at ASCA's Annual Meeting				X	Х
Two shared content posts in ASCA News Digest				X	X
Two invitations to exclusive Evolution of Outpatient Surgery Summit					Х
Individual Briefing on the state of the ASC Community with ASCA CEO / COO					X
Logo displayed weekly in ASCA News Digest				·	Х
Complimentary Podcast Guest Spot					X
Two shared content posts on the ASC Focus website					X

PRINT & DIGITAL PUBLICATIONS

ASCA keeps the ASC industry informed through a variety of specialized publications, e-newsletters and digital communities. With strategic advertising, sponsorship and content marketing opportunities available across all platforms, ASCA can help your company connect with a wider audience of pre-qualified buyers.



readers contacted or visited a website of an advertiser



readers purchased an advertiser's product or service



recommended an advertiser's product or service

according to the ASCA 2019 Membership Survey



TARGETED ADVERTISING **PROGRAM**

Enhance your existing marketing strategy with a more targeted approach. Our Targeted Advertising program helps you get the right message in front of the right people at the right time—so you can be confident you are not wasting impressions on the wrong audience. Learn more on page 10.



This members-only print and online magazine provides ongoing coverage of critical ASC topics. This includes new developments in industry trends, quality, patient safety, coding and regulatory compliance. Published 10 times a year, the magazine is available in both print and digital formats. ASC Focus also has a dedicated website, where ASCA members can access magazine features along with exclusive digital content. Click here to view a sample digital issue. Learn more on page 6.

ASCASSOCIATION.ORG

As the official website of ASCA, ASC professionals in the US and abroad regularly turn to the site for the latest information about our advocacy efforts, membership, meetings, seminars and more. Learn more on page 9.



ASCA NEWS DIGEST

Gathering headlines from leading industry sources, this free weekly e-newsletter tackles today's most relevant issues. ASCA News Digest is delivered directly to the inboxes of approximately 28,000 ASC professionals, keeping readers informed on topics that impact their programs and facilities—including the latest news and key products and services. Learn more on page 8.

MEMBER EMAIL

Members can delve deeper into specific aspects of the industry with targeted member email newsletters. Offering a range of niche segments-including News, Government Affairs, Benchmarking, Webinar Series and ASC Focus—members can opt into the topics that are most relevant to them. Learn more on page 9.

ASCA CONNECT

This online networking community is an e-meeting place exclusively for ASCA members. ASCA Connect is where key decision makers and industry professionals come together to discuss the latest news, policy updates and best practices—sharing relevant info and practical advice. More than just a news resource, this dynamic platform connects with highly-engaged members actively looking for new ways to optimize their facilities. Learn more on page 9.

ASCA CONFERENCE & EXPO WEBSITE

An essential resource for all conference attendees! Every year, thousands of industry professionals visit the event's official website as they prepare for the Annual Meeting & Expo. Designed as an informational hub, this is where attendees go to register for the meeting, plan their schedules and view educational content. Learn more on page 9.



ASC FOCUS

A reliable resource in today's changing industry, *ASC Focus* provides ongoing coverage of critical ASC topics. Our print and digital advertising opportunities expand your customer base by offering your company more ways to reach our readership of over 18,000 decision makers inside their ASCs. Published 10 times a year, *ASC Focus* ad placements are featured in both the print and digital editions of the magazine. The digital sponsor's ad is the first thing viewers see. View a sample digital issue **here**.



Organized by distinct editorial categories, *ASC Focus* offers comprehensive coverage of the entire ASC industry like no other publication. Departments include:

- As I See It—Comments from ASC experts and thought leaders on hot-button issues, trends and resources.
- Doing Business—Insights and advice on all aspects of running an ASC, including human resources, finance, investment, clinical care, facility management and quality improvement.
- Regulatory Review—News about regulatory requirements, standards and guidelines, including those adopted by Medicare, the Occupational Safety and Health Administration, the accrediting bodies and the National Fire Protection Association.
- Advocacy Spotlight
 —Reports on the people
 and events on Capitol Hill and across the
 country that influence ASC policy making.
- Web Crawl—News about important web updates and URLs, primarily on ASCA's website, where ASC professionals can get the information and resources they need.
- Plus additional featured content on the issue-specific editorial themes!

CAN I SUBMIT AN ARTICLE?

Yes! Potential contributors may submit a proposal of up to 250 words. *ASC Focus* does not name any products or services in its articles and/or publish any product- or service-focused articles. Proposals must:

- Identify the topic
- Describe the "angle"
- Provide a brief synopsis
- Specify the anticipated length
- Describe any charts, graphs or other design elements that will be submitted
- Suggest a date that the finished article will be submitted
- Describe the author's expertise in the subject area

Proposed outlines, which are not included in the proposal word limit, are always welcome but not required. Please submit your proposal to Sahely Mukerji at smukerji@ascassociation.org.

ASC FOCUS ONLINE

ASC Focus has a dedicated website where you can share your news with ASCA Members and ASC Focus readers.

In addition to the latest print magazine stories, the site also features online-exclusive content. This includes:

- Digital Debut—The latest industry news
- Member Focus—Spotlights an ASCA member and asks them to share their views on key ASC issues.
- Names In The News—Updates on new products and service promotions

Visit www.ascfocus.org.



ASC FOCUS EDITORIAL CALENDAR 2022

Issue	Primary Feature	Secondary Feature
January	Industry Forecast/Trends	Contracts
February*	ASCA 2022 Preview	Advocacy
March	Growing Specialties	Staffing
April	Equipment Trends	Legal
May (Meeting issue)*	Patient Safety	Documentation
June/July	Billing and Coding	Physician Engagement
August	Building and Renovations	Staff Development
September	Finance	Patient & Practice Communication
October*	IT	Benchmarking
November/December	Quality Improvement (QI)	Care Experience

Specific titles might change or be eliminated without prior notice.

*Bonus Distribution

Select issues of *ASC Focus* receive strategic bonus distribution, helping you reach a wider audience of potential customers.

February & October—Every Medicarecertified ASC in the country

May—ASCA Conference & Expo

ASC FOCUS ADVERTISING SPECIFICATIONS

ASC FOCUS DEADLINES

Issue	Editorial	Space	Materials
Jan	10/14	11/4	12/2
Feb*	11/18	12/9	1/12
Mar	12/24	1/19	2/10
Apr	2/1	2/22	3/16
May*	2/17	3/10	4/1
June/July	4/1	4/22	5/16
Aug	5/31	6/21	7/14
Sept	6/30	7/21	8/12
Oct*	8/1	8/22	9/15
Nov/Dec	8/30 9/20 10,		10/13

^{*}Bonus distribution

ASC Focus	1x	3x	5x
Full Page	\$2,800	\$2,400	\$2,000
Page 3	\$3,000	\$2,500	\$2,250
Page 4 (Opp. TOC)	\$3,000	\$2,500	\$2,250
Inside Front Cover	\$3,250	\$3,000	\$2,750
Inside Back Cover	\$3,000	\$2,500	\$2,250
Back Cover	\$3,250	\$3,000	\$2,750
Half Page	\$2,000	\$1,800	\$1,600
1/3 Page	\$1,600	\$1,300	\$1,000
Additional Creative Opportunities	Call 202.337.1897 for specific information and availability.		
Digital Sponsorship	\$1,500 per month \$1,500 per month \$1,500 per month		

PRINT ADVERTISING MATERIAL SPECIFICATIONS

	Width	Height
ASC Focus	8.375"	10.875"
Full Page*	8.375"	10.875"
2-Page Spread*	16.75"	10.875"
1/2 Page	7.5"	5"
1/3 Page	4.75"	4.5"

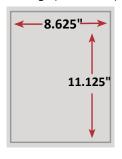
^{*}A uniform bleed of 0.125" should be used on all ads that bleed. All cropmarks should be offset to 0.125".

ASC FOCUS AD DIAGRAMS

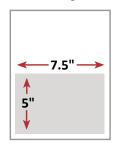
2-Page Spread (with bleed)



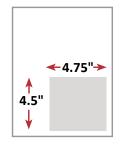
Full Page (with bleed)



1/2 Page



1/3 Page



ASC FOCUS ONLINE OPPORTUNITIES

Share Content: available to *ASC Focus* advertisers \$750 per article

Advertise

Leaderboard Banner (962 x 85): \$500/month

Spotlight Placement (300 x 250): \$300/month

Featured Solutions

Highlight your solutions to *ASC Focus* readers and ASCA members! Available throughout the year on ASCfocus.org, these featured placements include a 150-word description, image (250x300) and URL to drive traffic to your designated web page. \$750 per solution

Digital Sponsorship

Maximize the impact of your print and digital opportunities! Reserved for *ASC Focus* advertisers, the digital sponsorship provides added visibility with a cover feature on the digital issue, logo displayed on the homepage of ASCAssociation.org and weekly advertising in *ASC Focus* member emails. \$1,500/month

HOW DO I SUBMIT MY AD?

- Please supply a high-resolution PDF with fonts and images embedded.
- All files under 8MB may be emailed to alex@bhsalesgroup.com.
- For files over 8MB, call for file transfer information.

ASCA NEWS DIGEST

24%
Average Open Rate in 2021

Our weekly newsletter tackles today's most relevant issues, gathered from leading industry publications and sources. Delivered directly to the inboxes of ambulatory surgery center professionals, ASCA News Digest keeps professionals informed on topics that impact their facilities and programs.

ASCA News Digest subscribers are the decision-makers with purchasing power.

Members turn to ASCA as the informational authority in the industry. Advertising in ASCA News Digest allows your company to connect with our members on a regular basis, putting your message in front of pre-qualified buyers who are specifically looking for your products.

Our mailing list includes approximately 28,500 active ASC professionals who have signed up to receive this information. Enhanced technology ensures that your ad will make it through spam filters and into the inboxes of every subscriber.



Active subscribers



ASCA members that report using *News Digest*



The number of advertisers per delivery



Minimum number of deliveries per month

If you would like to request a free subscription, please visit ww.ascassociation.org/aboutus/latestnews/newsdigest.

ASCA NEWS DIGEST AD DEADLINES

Ad materials are due the last Thursday of the month prior to the campaign start.

ADVERTISING OPTIONS

Leaderboard 1 (728 x 90)

Top billing just above the News Digest header and only available to one advertiser per month. \$2,500/month

Leaderboard 2 (728 x 90)

Front and center, located directly below the News Digest header and only available to one advertiser per month. \$2,500/month

Banner (728 x 90)

One of five potential ad locations rotating within the ASCA Highlights and Industry News sections. \$1,500/month

Sponsored Content (300 x 250 image + ~60 words of copy)

A twist on the traditional format, this unique placement delivers added visibility as one of the five available ad locations rotating within the ASCA Highlights and Industry News sections. \$1,500/month

HOW DO I SUBMIT MY AD?

- Image files must be of type:
 JPG, PNG or GIF.
- File types Flash, BMP and PDF are NOT supported.
- We recommend that the first frame of any animated GIF contain all relevant information.
- All files under 8MB may be emailed to alex@bhsalesgroup.com.
- For files over 8MB, call for file transfer information.

WEBSITE ADVERTISING

Advertise on any of ASCA's web offerings and take advantage of the incredible monthly rates. Select your avenue and gain exposure throughout the industry.

DIGITAL AD DEADLINES

Ad materials are due 5 business days prior to the campaign start date.

HOW DO I SUBMIT MY AD?

- Image files must be of type: JPG, PNG or GIF.
- File types Flash, BMP and PDF are NOT supported.
- All files under 8MB may be emailed to alex@bhsalesgroup.com.
- For files over 8MB, please reach out for file transfer information.

ASCASSOCIATION.ORG

Place your company in front of ASCA members and the entire industry as ASC professionals in the US and abroad visit our website for further information on our advocacy efforts, membership, meetings, seminars and more.

Over 316,000 annual users and more than 800,000 annual pageviews!

Leaderboard Sponsor (962 x 85)

Sole advertiser on the homepage of ASCAssociation.org and one of four Leaderboard advertisers rotating on the interior pages of the website. \$1,250/month

Interior Leaderboard (962 x 85)

Top billing on the interior pages of ASCAssociation.org, available to only four advertisers. \$750/month

Interior Skyscraper (160 x 600)

Vertical banner rotating on the right hand side of the interior pages of ASCAssociation.org. Available to ten advertisers per month. \$250/month

Interior Banner (575 x 90)

Horizontal banner rotating on the bottom of the interior pages of ASCAssociation.org. Available to ten advertisers per month. \$200/month



ASCA CONNECT

Our online networking community is an e-meeting place exclusively for our members. Not only can your company take part in discussions, see current industry news and connect with key decision makers, you can also showcase your products and services by advertising on strategic pages throughout the site.

Active ASCA Connect Community Members: 18,241

More than 81,000 annual users and more than 440,000 annual pageviews!

Over 10,000 discussion threads with more than 37,900 total posts!

Homepage Spotlight (300 x 250)

Rectangular placement rotating at the top, right hand side of ASCA Connect. Available to six advertisers per month. \$300/month

Interior Skyscraper (160 x 600)

Vertical banner rotating on the right hand side of the interior pages of ASCA Connect. Available to six advertisers per month. \$250/month

Discussion Thread Sponsorship (125 x 125)

Top billing and sole advertiser on ASCA Connect Community Digest emails delivered to ASCA members daily and weekly. \$1,250/month

ASCA CONFERENCE & EXPO

Catch attendees' attention on the official website for our annual meeting. Attendees will use this website to register for the conference, view current information, plan their schedule and review a list of exhibitors.

Please reach out for more information.

More than 29,000 annual users and more than 98,000 annual pageviews

ASC FOCUS ONLINE

ASCA's official magazine has a dedicated website, providing ongoing coverage of critical ASC topics. With new opportunities to share content, your company can now be a part of the conversation.

More than 30,000 users per year with over 110,000 pageviews!

Leaderboard (962 x 85)

Top billing across ASCfocus.org, available to three advertisers per month \$500/month

Spotlight (300 x 250)

Rectangular placement rotating at the top, right hand side of all pages on ASCfocus.org. Available to ten advertisers per month. \$300/month

Sponsored Content

Share your insights and expertise by contributing content to ASCfocus.org. Content will rotate on the right hand side of all pages on ASCfocus.org \$750/article

Digital Affiliate Presentation

Highlight your industry knowledge with a 15 minute video presentation that will live on the dedicated Digital Affiliate Presentation page on ASCfocus.org for a year. \$1,500

Featured Solutions

Available throughout the year on ASCfocus.org, highlight your solutions to ASC Focus readers and ASCA's members! Utilize a 150 word description + image (300 x 250) and URL to drive traffic to your resources. \$750

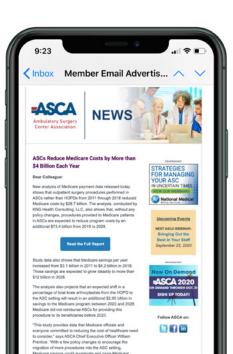
SPECIAL **ENGAGEMENT OPPORTUNITIES**

TARGETED ADVERTISING **PROGRAM**

We make it easy to reach a targeted group of qualified leads. We'll work with you to build a custom audience to fit your needs and goals. Whether you choose to supply your own lists, use our resources or a combination of the two, we utilize first-party data to ensure you are delivering the most relevant impressions.

The targeted prospects will start to see your ad as they navigate throughout the web—at a frequency that will ensure that your brands, products and services stay top of mind. Our unique approach is designed to increase brand awareness and drive more qualified traffic directly to the landing page of your choice.

Pricing is based on the size of the target audience list.



MEMBER EMAIL ADVERTISING

Reach ASCA's members directly in their inboxes with the following targeted segments: News, Government Affairs, Benchmarking, Webinar Series and ASC Focus Magazine.

NEWS

Spotlight (180 x 150) + Banner (600 x 90)

8+ emails per month highlighting ASCA's latest news and highlights to an audience of 25,000 to 9,000 subscribers, depending on the specific message. Limited to one advertiser per month. \$1,000/month

GOVERNMENT AFFAIRS

Spotlight (180 x 150) + Banner (600 x 90)

4+ emails per month providing key legislative updates to 10,600+ subscribers. Limited to one advertiser per month. \$1,000/month

BENCHMARKING

Spotlight (180 x 150) + Banner (600 x 90)

3+ emails per month to a highly engaged audience of 3,000+ contributing ASCA members. Limited to one advertiser per month. \$1,000/month

WEBINAR SERIES

Spotlight (180 x 150) + Banner (600 x 90)

4+ emails per month to an audience of 7,500+ ASCA members interested in yearround education. Limited to one advertiser per month. \$1,000/month

ASC FOCUS MAGAZINE Banner (600 x 90)

Weekly emails delivered to 10,000+ subscribers tuning in for fresh content. One of two advertisers featured. \$575/month

VIRTUAL FOCUS GROUPS

Engage directly with ASCA members in a private, small-group environment. When you choose to host a Virtual Focus Group, you gain unparalleled access to members, buyers and key decision makers. Whether you're interested in getting real-time feedback on one of your services, or looking to deliver a more interactive sales pitch, product demonstration or educational instruction, we'll help you design an experience that puts you in direct contact with a highly targeted group of ASC professionals.

Here's how it works: ASCA will handle all of the promotion to recruit attendees, then you handpick who you would like to join. Once the focus group begins, you're in charge. You set the agenda. You ask the questions. You moderate the conversation.

All virtual focus groups will take place on your preferred video conferencing platform. \$3,500

SURVEY PROGRAM

Looking to learn more about the needs, opportunities and challenges defining ASCs today? ASCA Affiliates can participate in quarterly industry-wide surveys. With one survey per quarter, focused on different subjects and segments, this program will cover a wide range of themes in 2022.

Participating Affiliates will help prepare survey questions for review by ASCA. ASCA will assist in distributing the survey and soliciting responses from its membership via email. Results will then be shared with participating Affiliates and participating members.

To incentivize survey participation, ASCA will award one complimentary registration for the ASCA annual meeting to a selected survey participant. Inquire for pricing.

WEBINAR ADVERTISING

Connect with ASCA's members as they're tuning in for an educational webinar. Your 30-90 second video will play at the beginning of your chosen webinar. Webinar advertisers receive attendee data including: Name, Title, Facility Name, Address, Email, # of ORs, # of Procedure Rooms, Specialties Served, Areas of Interest + More. \$2,500

ADVANCING SURGICAL CARE (ASC) PODCAST

ASCA is proud to add to the conversation and discuss pertinent industry topics with key players in the ASC space.

Podcast Sponsor

Share your voice with a 45 second pre-recorded message that will live in perpetuity on the selected podcast episode. \$1,000

Podcast Guest

Join in on the discussion with a 15-minute conversation with our host. \$1,500



ASC INDUSTRY REPORTS

Looking for more information on a specific specialty or a more in-depth look at ASCs across the country? We have the solutions to help. Reach out to learn more today.

ASCA 2022 OPPORTUNITIES INDEX

Opportunity	Price Per Issue/Month	# Advertisers Per Issue/Month	Specs	Delivery Frequency	Avg. Distribution
ASC Focus	1x 3x 5x			10 issues/year	10,000+
Full Page	\$2,800 \$2,400 \$2,000	~	8.375" x 10.875"		
Page 3	\$3,000 \$2,500 \$2,250	1	8.375" x 10.875"		
Page 4 (Opp. TOC)	\$3,000 \$2,500 \$2,250	1	8.375" x 10.875"		
Inside Front Cover	\$3,250 \$3,000 \$2,750	1	8.375" x 10.875"		
Inside Back Cover	\$3,000 \$2,500 \$2,250	1	8.375" x 10.875"		
Back Cover	\$3,250 \$3,000 \$2,750	1	8.375" x 10.875"		
Half Page	\$2,000 \$1,800 \$1,600	~	7.5" x 5"		
1/3 Page	\$1,600 \$1,300 \$1,000	~	4.75" x 4.5"		
Digital Sponsor	\$1,500	1	Spotlight (180 x 150)		
ASCfocus.org					
Leaderboard	\$500.00	3	(962 x 85)		
Spotlight	\$300.00	10	(300 x 250)		
Sponsored Content	\$750.00	~	~10 word header + ~60 words of copy		
Digital Affiliate Presentations	\$1,500.00	~	15 minute .MP4 file		
Featured Solutions	\$750.00	~	(300 x 250) + ~150 words of copy		
ASCA News Digest				Weekly	28,000+
Leaderboards	\$2,500.00	2	(728 x 90)		
Banner or Sponsored Content	\$1,500.00	5	(728 x 90) or (300 x 250) + ~60 words of copy		
Website Advertising					
ASCA.org Leaderboard Sponsor	\$1,250.00	1	(962 x 85)		
ASCA.org Int. Leaderboard	\$750.00	4	(962 x 85)		
ASCA.org Sky	\$250.00	10	(160 x 600)		
ASCA.org Banner	\$200.00	10	(575 x 90)		
ASCAConnect Homepage Spot	\$300.00	6	(300 x 250)		
ASCAConnect Int. Sky	\$250.00	6	(160 x 600)		
ASCAConnect Discussion Thread Sponsor	\$1,250.00	1	(125 x 125)		
ASCA Conference & Expo	Inquire for details	~	Please reach out for more information.		
Special Engagement Opportunities					
Podcast Sponsor (45sec Pre-Recorded Promo)	\$1,000.00	1			
Podcast Guest (15 min Spot/Discussion)	\$1,500.00	1			
Virtual Focus Groups	\$2,000.00	~			
Survey Program (4 per year/1 per quarter)	\$1,500.00	~			
Specialized Segment Reports	Inquire for details	~			
Member Email Advertising					
News	\$1,000.00	1	Spotlight (180 x 150)+ Banner (600 x 90)	8+/Month	25,000/~9,000
Government Affairs	\$1,000.00	1	Spotlight (180 x 150)+ Banner (600 x 90)	4+/Month	10,600
Benchmarking	\$1,000.00	1	Spotlight (180 x 150)+ Banner (600 x 90)	3+/Month	3,000
ASCA 2021 Webinar Series	\$1,000.00	1	Spotlight (180 x 150)+ Banner (600 x 90)	4/Month	7,500+
ASC Focus Magazine	\$575.00	1	Banner (600 x 90)	Weekly	10,000+

TERMS

- ASCA reserves the right to reject any advertising.
- Agency discounts are not allowed.
- Liability for contents of ads is assumed by the advertiser and/or advertising agency.
- No ad changes will be accepted after the materials closing date.
- Advance payment is required from advertisers and agencies without established credit with ASCA.
- Invoices not paid within 30 days are subject to an interest charge of 2.0% per month on the outstanding balance.
- Cancellations between space closing and material close will be billed at 50% of full rate.
 Cancellations after material close will be billed at full rate.
- Pre-paid insertions may be rescheduled but are non-refundable.
- All payments are to be made in US funds.
- Ads that appear in the publication with errors that are our fault may receive space credit in the next available issue.
- We are not responsible for damages.